

# AACFL Launches its Massachusetts Chapter

## AACFL Brings Unique Financial Training To Legal Community with the Prestigious CFL™ Designation

### By Laurie Wexler The American Academy for Certified Financial Litigators

The American Academy for Certified Financial Litigators (AACFL), a New York based organization for prominent attorneys who work with high net worth individuals, is proud to announce the launch of its Massachusetts Chapter and Massachusetts Chapter website <http://www.aacfl.org/chapter-ma>. The AACFL is an innovative membership organization and the creators of the prestigious CFL™ designation for attorneys.

The mission of the AACFL is to enhance the legal community by providing lawyers with advanced training in the financial aspects of litigation. In doing so, the benefits to the member attorneys and the community include increased litigation skills, increased credibility with the courts, the potential reduction in the number of cases creating backlogs in the court system, marketing opportunities to high net worth clients and the ability for the general public to be able to better distinguish the lawyers who possess the skills needed to handle their financial cases.

The CFL™ Training program covers a wide range of financial topics taught by university professors and prestigious national firms such as Morgan Stanley, KLR, Advantage Payroll, Valuation Forensics, and Fairview Fund Administration. The training culminates with the CFL™ Exam which attorneys need to pass in order to demonstrate their proficiency, become certified by the AACFL and earn the use of the CFL™ designation. This designation testifies to their advanced knowledge of the financial areas encountered in litigation.

The Massachusetts Chapter already has close to 100 members representing many of the most prestigious firms and practitioners in the area. Many firms have shown their commitment to have either their entire staff or practice groups within their firms become members and take the CFL™ Training program.

Founding Members include attorneys from Kates & Barlow, PC, Burns & Levinson, LLP, Sally & Fitch, LLP, Lander and Lander, PC, Ginsburg, Leshin, Gibbs & Jones, LLP, Lee & Rivers, Esdaile, Barrett, Jacobs, & Mone, LLP and more. See the full listing of members at <http://www.aacfl.org/chapter-ma>.

We proudly recognize and congratulate your area's newest CFLs on successfully passing the CFL™ exam in February and March: • Peter Barlow, CFL - Kates & Barlow, PC • Steven Gurdin, CFL - Sally & Fitch, LLP • Stephen Lander, CFL Lander & Lander, PC • Mary Ferriter, CFL - Esdaile, Barrett, Jacobs, & Mone, LLP • Mary Beth Sweeney, CFL - Atwood & Cherny, PC • Sheryl Dennis, CFL - Fields & Dennis, LLP • Patricia Fernandez, CFL - Patricia S. Fernandez & Associates • Jeffrey Soilson, CFL - Sally & Fitch, LLP • Wendie Murstein, CFL - Kates & Barlow, PC • Gary Avratin, CFL - The Avratin Law Office • Andrea Delaney, CFL - Fields & Dennis, LLP • Jeffrey Melick,

*The American Academy for Certified Financial Litigators (AACFL) is a national educational institution dedicated to enhancing the legal profession through advanced financial education. Its mission is to provide innovative financial training programs designed to increase the financial knowledge of attorneys dealing with financial issues in their practice. For more information, the National AACFL website is <http://www.aacfl.org>.*

CFL - Kates & Barlow, PC • Richard Novitch, CFL - Lander & Lander, PC • Adam Avratin, CFL - The Avratin Law Office • Meghan Albert, CFL - Lander & Lander, PC • Carlos Maycotte, CFL - Sally & Fitch, LLP • Theresa Ramos, CFL - Goldstein, Egloff, Ramos, & Wood, LLP • Regina Snow Mandl, CFL - Smith, Duggan, Buell, & Rufo, LLP • John Quigley, CFL - Lander & Lander, PC • Jane Fraier, CFL - Fraier & Maillet, PC • Kristine Cummings, CFL - Sally & Fitch, LLP • Barbara Drury, CFL - Sally & Fitch, LLP • Toni Rafanelli, CFL - Rafanelli & Kittredge, PC • Laura Cervizzi, CFL - Cervizzi & Associates • Bonnie

Karshbaum, CFL - Law Office of Bonnie Karshbaum • JoAnne Meyers, CFL - Novick and Meyers.

Steven E. Gurdin, Esq., CFL — Partner at Sally & Fitch LLP, Boston, MA and AACFL Advisory Board member states, "I have been a civil litigator for over 20 years with a focus on family law and probate litigation. I recently completed the 3 day live training offered by the AACFL. I found the course materials and course faculty to be first rate. The training provided many useful practice tips and the course materials are a deep resource of substantive material that will help me and my colleagues in our

day to day practice. I highly recommend the AACFL and its training to litigators who deal with complex financial issues on a regular basis."

The Massachusetts Chapter of the AACFL plans to continue attracting an elite group of practitioners and to enhance the legal community by creating a group dedicated to the efficiency of the court system and in serving the public good. Go to the Massachusetts Chapter website for the complete list of all the MA members, information about the chapter and benefits to the public of working with an AACFL member <http://www.aacfl.org/chapter-ma>.



**Become an AACFL MA Chapter member today and join the other prestigious law firms – Burns & Levinson LLP, Verrill Dana LLP, Atwood & Cherny PC, Todd & Weld LLP, Casner & Edwards LLP, Kates & Barlow, Sally & Fitch LLP, Lander & Lander, Esdaile, Barrett, Jacobs & Mone and others.**

### Course Topics:

- Accounting for Attorneys
- Financial Statement Analysis
- The Anatomy of Tax Returns
- Tax Return Analysis
- Understanding Investments
- Compensation Issues
- Business Valuation
- Forensic Accounting
- Economic Analysis for Attorneys
- Income Available for Support Purposes
- Lost Profits and Lost Wages
- How to Cross Examine a Financial Expert
- Preparing Effective Document Requests

### Attorney Member Benefits:

- Exclusive Membership
- Current and Relevant Training
- The Ability to Earn the CFL™ Credential
- Practice Resources
- Networking Opportunities
- Increased Marketing Credibility
- Increased Financial Skills
- Invitation to Attend Annual Convention
- Ability to Train other Attorneys and to Create a Common Understanding for Resolving the Financial Aspects of Litigation

### Three Easy Steps to Start Earning Your CFL Designation:

1. Go to [www.aacfl.org](http://www.aacfl.org)
2. Become a Member
3. Sign Up for the CFL Training Course

